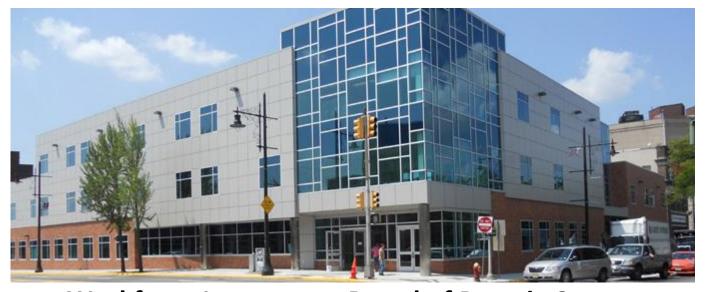


Where Businesses Find the Right People and People Find the Right Jobs



Workforce Investment Board of Passaic County 2013-14 Annual Report

Workforce Investment Board of Passaic County
Annual Report- Program Year 2013/2014
www.wibpc.org

### **Welcome Message**



It has been a pleasure to serve as the Chairman of the Workforce Investment Board of Passaic County for another year. The 2013-2014 program year was a very productive one for the WIB.

This year we were able to complete the phasing process for the 2014-2017 Passaic County United Workforce Plan. In Phase 1, we were able to identify strategic goals as well as target groups and industry clusters that are relevant to our workforce investment area. This work provided a clearly articulated vision for our strategic plan that has shaped our guiding principles going forward. Phase 2 allowed the WIB to turn our vision towards broader themes that are applicable to the wider Passaic County business community and the jobseekers residing in the county. As a result,

we were able to agree upon some high-level goals and priorities that we hope to achieve by the conclusion of the strategic plan implementation period. In addition, we will work to continue to increase the knowledge of the WIB staff about various services and programs being offered within the County of Passaic as well as knowledge of the Passaic County community about the services and programs offered through the One-Stop Career Center system. During Phase 3, a draft of the 2014-2017 Passaic County Unified Workforce Plan was prepared and disseminated to the Board of Chosen Freeholders and all applicable stakeholders. Lastly, the final version of the 2014-2017 Passaic County Unified Workforce Plan was adopted by the members of the Workforce Investment Board of Passaic County in Phase 4. The plan has been made widely available, as per the guidelines of the State Employment and Training Commission.

The phasing process was an important one for the workforce development community in the county. It has allowed economic, workforce and educational development organizations to work closely together to develop a system that will prepare jobseekers for family-sustaining employment in the County's growth sectors.

I am proud of the work that has been accomplished by the workforce development system in Passaic County over the last year. It is my plan as the Chairman to continue to challenge these individuals and entities to continue to strive for innovation and opportunity so that we can assist businesses in putting people to work.

Sincerely,

WIB Chairman

### **Welcome Message- WIB Executive Director**

As I end my first full year as the Executive Director of the Workforce Investment Board of Passaic County, I would like to extend my sincere thanks and appreciation to WIB staff, board members, vendors and the Passaic County Board of Chosen Freeholders.

At the beginning of the 2013-2014 program year, the WIB staff and I have made an effort to gain greater access and to better understand the function and operation of the Workforce Investment Board of Passaic County. In order to do so, we found it necessary to set measurable and up-front goals for the operation of the WIB. At the writing of the 2013-2014 Annual Report, it is my pleasure to report that I have been able to complete 90% of the goals outlined at the beginning of the year.

| Goal   | Status/Progress  | Completion<br>Date | Comments   |
|--|--|--------------------|--|
| Meet with all WIB<br>Board Members and<br>key stakeholders.  | WIB Executive Director has met with 27 out of 36 members of the Board.             | 4/15/14            | Many members have given feedback related to the aim and focus of the WIB as well as the strategic planning process.  |
| Completion of the 3-<br>Year Strategic Plan.                 | The 2014-2017 Unified Workforce Plan has been completed, adopted and disseminated. | 9/9/14             | The plan and its accompanying presentation is available on the WIB's website (www.wibpc.org).  |
| Review and realignment of WIB staff duties.                  | Completed.   | 3/1/14             | A new organizational chart has been created and implemented.   |
| Evaluation and relaunch of WIB website (WIB Marketing Plan). | Completed.   | 7/1/14             | The WIB has launched its new website. In addition, the WIB has created a commercial to inform stakeholders about the programs and services offered through the workforce system. |
| WIB Board training on roles and responsibilities.            | Pending scheduling.  | Pending.           |  |



The accompanying 2013-2014 Annual Report will communicate the strides that are being made on behalf of the businesses and jobseekers in the Passaic County workforce investment area. The WIB is working closely with its stakeholders to ensure that there is a place for individuals who are seeking family-sustaining employment by training these individuals in growth industry clusters. It is our hope that the efforts that have been made are being noticed by our stakeholders. We want to continue to work with all of our partners to support business growth and be a place "Where Businesses Find the Right People and People Find the Right Careers."

Thank you for giving me the opportunity to serve as the Executive Director of the Workforce Investment Board of Passaic County.

Sincerely,

Christopher C. Irving, M.A.

**Executive Director** 

### **Board of Chosen Freeholders**

County government serves as the middle layer of government between the Federal and State governments and the municipalities. Passaic County is governed by a seven-member Board of Chosen Freeholders. Each Freeholder is elected "at large" for a three-year term. The board is headed by a Freeholder-Director who is selected for a one-year term at the board's annual reorganization meeting (the first meeting of the year, held in January). Under Passaic County's commission form of government, Freeholders discharge both executive and legislative responsibilities.

### Our Passaic County Freeholders are:

Hector Lora, Director Terry Duffy, Freeholder Pat Lepore, Freeholder John W. Bartlett, Freeholder Bruce James, Deputy Director Theodore O. Best, Jr., Freeholder Ronda Cotroneo, Freeholder

### **County Administrator**

The Passaic County Administrator is responsible for the day-to-day operations of the county as well as supervising the schedule and procedures to be followed by all county departments, offices and agencies. The Administrator sits as an ex-officio, non-voting member of all appointed committees and implements policy decisions of the governing body. The Administrator is charged with working with the Finance Department to create the county's annual operating and capital budgets.

Anthony J. DeNova III, County Administrator Passaic County Administration Building 401 Grand Street Paterson, NJ 07505 Phone: (973) 881-4405

Fax: (973) 881-2853

Email: adenova@passaiccountynj.org

Matthew P. Jordan, Esq., Deputy County Administrator Passaic County Administration Building 401 Grand Street Paterson, NJ 07505 Phone: (973) 881-4407

Fax: (973) 881-2853

Email: matthewj@passaiccountynj.org

### **Profile of Passaic County**

**General Statistics** 

Source: US Census Bureau

| Population (2013) estimate  | 505,672  |
|-----------------------------|----------|
| Population (2010)           | 501,226  |
| Foreign born persons        | 28.4%    |
| Veterans                    | 16,098   |
| Homeownership rate          | 54.3%    |
| Median Household Income     | \$57,654 |
| Persons below poverty level | 16.3%    |
| Land area in square miles   | 184.59   |
| Persons per square mile     | 2,715.3  |

### Municipalities of the County

Passaic County is a wonderfully diverse area. It is situated in the upper northeastern portion of New Jersey and ranges from city and suburban areas that offer a wide range of historical, entertainment, dining and shopping venues to rural tranquility.

There are sixteen (16) municipalities that comprise the County of Passaic. They are as follows:

Bloomingdale Clifton

Haledon Hawthorne
Little Falls North Haledon

Passaic Paterson

Pompton Lakes Prospect Park

Ringwood Totowa Wanague Wayne

West Milford Woodland Park

### **Workforce Investment Board of Passaic County**

The Workforce Investment Board of Passaic County is a policy-setting board for occupational skills training and educational programs for the Passaic County workforce area. The State of New Jersey created Workforce Investment Boards (WIB) in 1995 for the purpose of guiding New Jersey's Workforce Investment System. In 1998, Congress followed New Jersey's lead and provided for the establishment of Workforce Investment Boards throughout the United States with the adoption of the Workforce Investment Act of 1998.

Members of the Workforce Investment Board of Passaic County are appointed individuals. These individuals are appointed by the Board of Chosen Freeholders of the County of Passaic. Each member is appointed for a three-year term. These positions are volunteer positions with the majority of the seats having to be occupied by representatives of the private business sector. The Workforce Investment Board

of Passaic County is charged with integrating publicly-funded services and training into a seamless, flexible and responsive workforce system that meets the needs of employers as well as jobseekers.

In order to develop this system, the Workforce Investment Board of Passaic County must define the vision, mission and goals for the system based on the needs of the workforce investment area, i.e. the Passaic County community. These items are set forth in the WIB's strategic plan that establishes a local service delivery system for the services needed by the community, such as youth employment services, literacy training services, unemployment insurance services, welfare-to-work services, etc. The members of the Workforce Investment Board of Passaic County are expected to serve as Board of Directors with the task of identifying the needs of the local job market, leveraging resources and overseeing the One-Stop Career Center. They are also expected to work in conjunction with economic development efforts within the County to promote economic growth and stem the number of worker lay-offs.

### Mission of the WIB

The Workforce Investment Board of Passaic County is a convening entity. Its underlying mission is to transform the workforce system in Passaic County so that it is an integrated system that is responsive to the needs of employers. In order to realize its mission, the WIB has to be completely aware of the skill needs of businesses within the workforce investment area (Passaic County) and the surrounding workforce investment areas which include Bergen County, Hudson County, Essex County and Union County. Additionally, the WIB must be able to align the skill needs of the employers with the skills possessed by jobseekers within the Passaic County community.

There are two overarching goals the guide the work of Workforce Investment Boards in the State of New Jersey. They are:

Goal #1: To develop a world-class workforce.

It is essential that there is a well-developed network of education and workforce institutions that have a fundamental understanding of the current and future skills required by local businesses. The development of these skills must be embedded into every facet of the design and delivery of education and training programs in the region.

Goal #2: To enhance the global competitiveness of New Jersey's businesses.

It is essential that New Jersey has an effective and efficient workforce investment system that helps residents acquire the skills necessary for success in the workplace. There must be strong leadership at the local level that engages business, economic development and education and integrates state and local government in the planning of how to strengthen the workforce to meet the needs of the global economy. These efforts will result in a well-developed, comprehensive continuum of services.

### **Members Listing**

The State Employment and Training Commission (SETC), State WIB, prescribes who must serve on each local Workforce Investment Board. The goal is to appoint a diverse Board of Directors that adequately represents the interests of both business and workers, infuses decision-making and strategic development with private-sector business practices and ensures that all stakeholders play a part in the planning and implementation of the local WIB's strategic plan.

The following lists are individuals who served on the Workforce Investment Board of Passaic County for the 2013-2014 Program Year:

| I. Members  | Current Term |
|---|--------------|
| Bruce James Freeholder Passaic County   | Ex-Officio   |
| Everton Scott, Chairman<br>Regional Manager<br>PSE&G  | 2012-2015    |
| Beth Marmolejos, Vice-Chair<br>Senior Business Consultant<br>Empire Blue/ NY Individual and Small Group | 2012-2015    |
| Tarona Lee Founder TLL Human Resources  | 2014-2017    |
| Kenneth Morris, Jr. Director Government Affairs St. Joseph's Regional Medical Center                    | 2014-2017    |
| James Dykes II President Greater Paterson Chamber of Commerce   | 2012-2015    |
| Alexis Barry Executive Director Home Care Options   | 2012-2015    |
| Mark Bocchieri Director of External Affairs Verizon   | 2012-2015    |
| Lourdes Cortez CEO/President North Jersey Federal Credit Union  | 2012-2015    |
| Cynthia Forster Community & Public Relations North Jersey/Record Media                                  | 2013-2016    |
| Linda Paczkowski Manager Mewdin Corporation   | 2014-2017    |
| <b>Dr. Lorenzo Puertas</b> Executive Director Psych-Education Services, Inc.                            | 2014-2017    |

| Joshua Frazier President Aegis Protective Services                       | 2013-2016 |
|--|-----------|
| Ailyne Geneta Director of Admissions Alaris Health of Passaic County     | 2014-2017 |
| Darlene DeRitter Vice-President Commercial Loans TD Bank                 | 2014-2017 |
| Dennis Callen, Esq. Owner Callen Photo Mount Corporation                 | 2014-2017 |
| Lori Friedman Vice-President Goodwill Industry of Northern New Jersey    | 2014-2017 |
| Brian Tangora President North Jersey Chamber of Commerce                 | 2014-2017 |
| Ekaterina Valliotis Director of NJ Portfolio Alma Realty Corp.           | 2014-2017 |
| Maher Soliman Owner/CEO Mayor Transportation                             | 2014-2017 |
| Mark Schiffer Executive Director Passaic County Board of Social Services | 2013-2016 |
| Mark Roche<br>President<br>IBEW Local Union 102                          | 2013-2016 |
| Marcia McNeel Acting Manager NJDLW/ One-Stop Career Center               | 2012-2015 |
| Lauren Murphy Administrator Passaic County Workforce Development Center  | MANDATED  |
| Harvey J. Nutter Executive Director Greater Paterson OIC                 | 2013-2016 |
| Maria Magda Executive Director Hispanic Multi-Purpose Service Center     | 2013-2016 |

| Pamela L. Owen Executive Director Human Services of Passaic County   | 2012-2015 |
|--|-----------|
| Rosemary Petrizzo  Manager of Division of Vocational Rehabilitation Services-DVRS NJDLW/One-Stop Career Center | 2012-2015 |
| Lawrence Ghiorse  Manager  NJLWD/Unemployment Services   | 2013-2016 |
| Yvonne Zuidema Executive Director United Way of Passaic County   | 2013-2016 |
| Carolyn McCombs Executive Director New Destiny Family Success Center, Inc.                                     | 2013-2016 |
| Deborah Hoffman Executive Director Economic Development of Passaic County                                      | 2012-2015 |
| Kathleen Muldoon Executive Director WPU Small Business Development Center                                      | 2014-2017 |
| Dr. Steven Rose President Passaic County Community College   | 2013-2016 |
| Bernadette Tiernan Executive Director WPU/Continuing & Professional Education                                  | 2013-2016 |
| <b>Diana Lobosco</b> Superintendent Passaic County Technical Institute   | 2012-2015 |
| Susan Ronga Program Coordinator Paterson Adult & Continuing Education  | 2013-2016 |
| Richard Tardalo Superintendent Clifton Board of Education  | 2013-2016 |
| <b>Dr. Donnie Evans</b> Superintendent Paterson Board of Education   | 2013-2016 |
| Neil Holster Supervisor of Special Services West Milford Board of Education                                    | 2013-2016 |

| Scott Rixford Executive Superintendent NJDOE / County Of Passaic        | MANDATED  |
|---|-----------|
| Alan Concha Vice-President HoHoKus School of Trade & Technical Sciences | 2014-2017 |
| <b>Tim Luing</b> Vice-President Berkeley College of Clifton             | 2012-2015 |

### Strategic Plan 2014-2017

On September 9, 2014, the Workforce Investment Board of Passaic County provided an overview of its 2014-2017 Unified Workforce Plan. The purpose of the plan is to: 1) effectively implement the State of New Jersey's workforce development priorities and strategies; 2) better leverage resources across organizations and institutions in order to accelerate innovation and maximize successful outcomes; 3) set the framework, guidance and requirements for delivery of programs and services under the Workforce Investment Act and the Wagner-Peyser Act; and 4) align the efforts of Passaic County with those of other counties and the State of New Jersey. The Workforce Investment Board of Passaic County underwent a robust strategic planning process, which allowed the board to capture the full breadth of knowledge and expertise of multiple professionals across many sectors. The aim for this plan is to support the County's effort to develop and grow a robust local economy with engaged workers and businesses.

The 2014-2017 United Strategic Plan sets forth a vision for the Workforce Investment Board of Passaic County as well as the Workforce Investment System within the county. The vision is as follows:

- 1. To create a prosperous, progressive and innovative county where workforce development, economic development and educational systems work together.
- 2. To grow businesses from start-up to expansion, create local and regional employment opportunities and align workforce resources with established career pathways.

Additionally, the plan sets forth strategic goals for the Workforce Investment Board of Passaic County, the Passaic County One-Stop Career Center system and the Workforce Investment Area. These strategic goals are as follows:

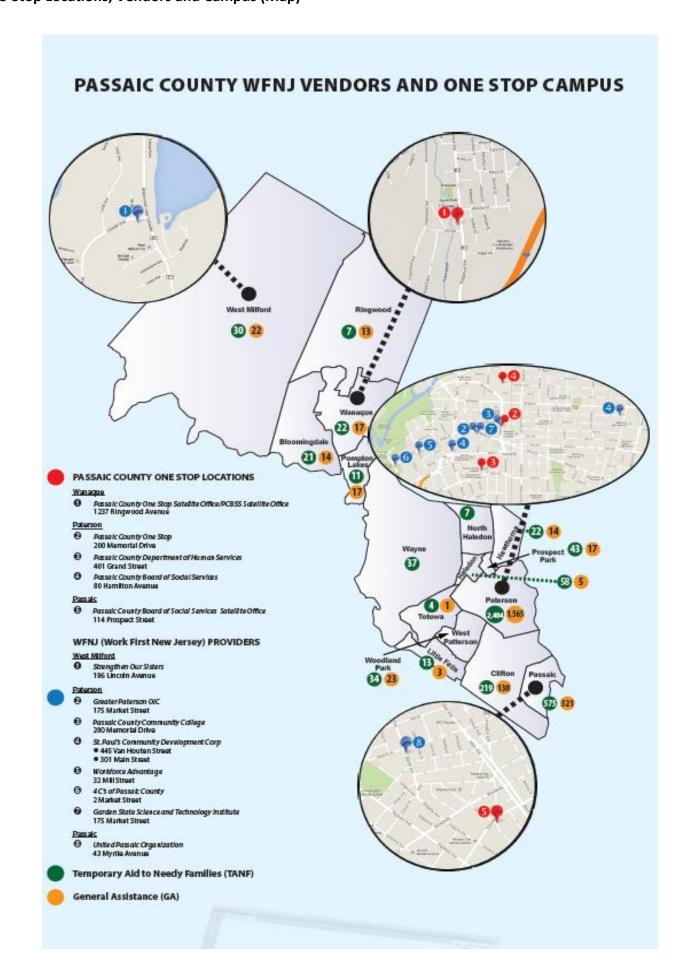
- 1. To improve workforce system structure and capacity;
- 2. To build strategic partnerships and alignment to improve outcomes;
- 3. To enhance technology and data to drive decisions; and
- 4. To improve outreach and communication to better connect jobseekers to employment opportunities.

The stakeholders within the Passaic County workforce development system will ascribe to these values, which will provide an effective framework to better evaluate the current system. In addition, the goals established within the 2014-2017-Unified Plan will provide for a Workforce Investment System that better prepares our residents for family-sustaining employment in the 21<sup>st</sup> Century global economy.

Lastly, the Workforce Investment Board of Passaic County has utilized information from both the State of New Jersey Department of Labor and Workforce Development and the County of Passaic to focus its efforts and resources in alignment with key industry clusters and/or sectors that are pertinent to Passaic County's economy. The Workforce Investment Board of Passaic County has determined that there are five (5) industry sectors that account for the majority of job growth in and around Passaic County as well as the Northern New Jersey region:

- 1. Healthcare and Health (Social) Services
- 2. Hospitality, Tourism and Retail
- 3. Transportation, Logistics and Distribution (TLD)
- 4. Advanced Manufacturing
- 5. Technology and Entrepreneurship

These sectors represent the greatest source of job growth, which in turn provides the areas of greatest labor demand for the County of Passaic. Therefore, it in the greatest interest of the businesses community operating within these five industry sectors to prepare jobseekers for employment within these growth sectors.



|                        | New Jerse                    | ey Department of La         |                          |                            |  |
|------------------------|------------------------------|-----------------------------|--------------------------|----------------------------|--|
| IVIEW !                |                              |                             | opment Area Contr        | act                        |  |
|                        | assaic                       | _ PY 2                      | 013 Funds                | Plan No.:                  | ET-16-PY13   |
| DUNS No.: 0            | 63148811                     | _                           |                          | Mod No.:                   | 1  |
| A. Grant Recipi        | ient: (Name & Addre          | ss)                         | B. State Grantor         | /Department                |  |
| Passaic County         | y Boar dof Chosen            | Freeholders                 | Harold J. Wirth          |                            |  |
| 401 Grand Stre         |                              |                             |                          |                            | Vorkforce Development  |
| Paterson, NJ (         |                              |                             |                          | nton, NJ 08625-0055        |  |
| Chief Executive Of     | fficer: Hon. Bruc            | e James                     | Contact Person           | n & Telephone No.:         |  |
| Legal Entity Status    |                              |                             |                          | rector 609-984-2477        |  |
| Federal Employer II    | O No.: 22-229552             | 7                           | Division of Worl         | cforce Portfolio and Co    | ntract Management  |
| C. Local Area          | Operating Entity:            |                             | WorkFirst NJ             | Operating Entity:          |  |
|                        | Passaic County Wor           | rkForce                     |                          | c County WorkForce         |  |
| 44                     | Development Center           |                             | Develo                   | pment Center               |  |
|                        | 200 Memorial Drive           | 1                           | 200 Me                   | morial Drive               |  |
|                        | Paterson, NJ                 |                             |                          | on, NJ                     |  |
|                        | Contact: Lauren Mu           |                             |                          | t: Lauren Murphy           |  |
|                        | Tel. No.: 973-340-3          | 400 EXT 7204                | Tel. No                  | : 973-340-3400 EXT         | 7204   |
| D. Funding             | Levels by Source:            | TINDO.                      | 000 1000 0000            |                            | The state of the s |
|                        | WIA / FEDERAL F              | UNDS:                       | STATE FUNDS              | S:                         |  |
|                        | Adult:                       | 1,735,055                   | WorkFirst NJ:            | E 000 0                    | 220  |
|                        |                              | 1,755,055                   | WORKFIIST NJ;            | 5,086,3                    | 338  |
| 1                      | Youth:                       | 1,798,551                   | WIB Admin:               |                            | 0  |
|                        |                              | 1,750,551                   | WID Admin:               |                            | 0  |
|                        | Dislocated Worker:           | 1,727,953                   | WLL:                     | 156.0                      |  |
|                        | Distocated Worker.           | 1,121,953                   | WLL:                     | 156,0                      | 154  |
|                        | Add'l Federal Funds:         | 0                           | C                        |                            |  |
|                        | Add Pederal Pullus.          | 0                           | SmartSTEPS:              |                            | 0  |
|                        | Add'l Federal Funds:         | ۰ 0                         | n n 1                    |                            |  |
|                        | Add I rederal runds.         | 0                           | Bus. Developmen          | <u>[:</u>                  | 0  |
|                        | Add'l Federal Funds:         | 0                           | WDD DW.                  |                            |  |
|                        | Add Frederal Fullus.         | 0                           | WDP - DW:                |                            | 0  |
|                        | Add'l Federal Funds:         | 0                           | Add'l State Fund         |                            |  |
|                        | Add i rederat runus.         | 0                           | Add I State Fund         | s;                         | 0  |
|                        | Add'l Federal Funds:         | 0                           |                          |                            |  |
|                        | Add Frederal Funds;          | 0                           |                          |                            |  |
| Federa                 | I TOTAL:                     | \$5,261,559                 |                          |                            |  |
|                        | . TOTAL                      | 75,201,559                  |                          |                            |  |
| State                  | e TOTAL:                     | \$5,242,392                 |                          |                            |  |
|                        | o round,                     | 40,242,332                  |                          |                            |  |
| Contrac                | ct TOTAL;                    | \$10,503,951                |                          |                            |  |
|                        |                              |                             | J. 1. Y. 1. 4. 2012      | T 00 004                   |  |
|                        |                              | period for these fur        |                          |                            |  |
| The Grant Recipient a  | nd Workform Investment       | artment and Grant           | Recipient's Agree        | ment Signatures            |  |
| approved Plan and the  | e attached Assurances. Cer   | tifications and General Pro | provinent and training s | including the Assurance    | th all the provisions of their s, Certifications and General   |
| Provisions, annexed h  | ereto, correctly sets forth  | your understanding of you   | ir approved Plan, please | indicate your organization | on's approval by having this   |
| signed by the Chief Ex | ecutive Officer of the organ | ization and returned to the | e Grantor.               |                            |  |
| Accepted & Agr         |                              | Accepted & Agree            | l by the                 | Accepted & Agree           |  |
| Grant Recipient        |                              | WIB Chairperson             |                          | Grantor/Departm            | ent  |
| 7.11                   | uce James                    | AJ/                         | Everton Scott            | Name:                      | Harold J. Wirths   |
| Signature:             | Ju                           | Signature:                  | DY                       | Signature:                 |  |
|                        | eeholder                     |                             | WIB Chairperson          | Title:                     | Commissioner   |
| Date: //2 7-           | 14                           | Date: 1017/2                | 014                      | Date                       |  |

# **Summary of Systematic Successes**

| STATES OF THE RESIDENCE OF THE PERSON OF THE |        |        |        | week was the property of the party of the pa | V Neighborn Day              | Avg Earlings | Tourn Figure 11 out All All all Degree |        | teracy numeracy |
|--|--------|--------|--------|--|------------------------------|--------------|--|--------|-----------------|
| All Providers  | %6'.26 | 98.2%  | 101.4% | 86.3%  | %6.86                        | 99.3%        | %9.66                                  | 94.7%  | 115.6%          |
| Atlantic-Cape May WIB  | 101.9% | %6'26  | 95.9%  | 106.6%   | 104.2%                       | 82.6%        | 97.9%                                  | 88.9%  | 101.2%          |
| Bergen County WIB  | 101.9% | 95.8%  | 124.9% | 102.8%   | 90.4%                        | 102.7%       | %9.96                                  | 84.9%  | 104.4%          |
| Burlington County WIB  | 112.2% | 101.7% | 79.2%  | 116.4%   | 105.9%                       | 102.4%       | 77.0%                                  | 89.4%  | 95.2%           |
| Camden County WIB  | 122.1% | 109.1% | 107.3% | 122.3%   | 103.3%                       | 101.1%       | 84.5%                                  | 87.8%  | 106.0%          |
| Cumberland-Salem County WIB  | 100.1% | 105.6% | 109.9% | %2.66  | 94.5%                        | 99.2%        | 103.6%                                 | 119.4% | 85.0%           |
| Essex County WIB   | 84.3%  | 95.2%  | 82.7%  | 95.2%  | 96.2%                        | 108.3%       | 77.5%                                  | 74.8%  | 82.1%           |
| Gloucester County WIB  | 95.6%  | 98.3%  | 103.6% | 105.4%   | 102.6%                       | 99.3%        | 81.7%                                  | 104.1% | 145.6%          |
| Greater Raritan WIB  | 109.0% | 100.0% | 118.3% | 102.0%   | 95.3%                        | 92.3%        | 108.1%                                 | 169.5% | 101.0%          |
| Hudson County WIB  | 94.8%  | 106.2% | 94.9%  | 96.2%  | 115.3%                       | 104.8%       | 86.7%                                  | 90.3%  | 153.8%          |
| Jersey City  | 91.4%  | %99    | 91.7%  | %6:98  | 87.8%                        | 96.5%        | 116.8%                                 | 101.8% | 117.4%          |
| Mercer County WIB  | %8'06  | 87.9%  | %6.06  | .101.0%  | %9.66                        | 100.1%       | 94.6%                                  | 110.3% | 86.8%           |
| Middlesex County WIB   | 120.1% | %9.86  | %6.06  | 108.9%   | %0.66                        | %0.96        | 101.3%                                 | 115.3% | 108.2%          |
| Monmouth County WIB  | 102.2% | 108.2% | 128,3% | 82.5%  | 100.8%                       | 97.5%        | 110.8%                                 | 94.3%  | 89.6%           |
| Morris-Sussex-Warren WIB   | 100.4% | 93.8%  | 89.4%  | 92.0%  | 88.86                        | 105.4%       | 87.8%                                  | 90.4%  | 88.5%           |
| NewarkWORKS Newark WIB   | 89.7%  | 92.3%  | 98.6%  | 88.3%  | %9'86                        | 74.7%        | 80.8%                                  | 85.7%  | 222.2%          |
| Ocean County WIB   | 112.6% | 94.9%  | 86.5%  | 113.3%   | 97.1%                        | 116.6%       | 77.7%                                  | %0.66  | 98.8%           |
| Passaic County WIB   | 87.6%  | 94.6%  | 101.8% | 86.9%  | 97.4%                        | 92.2%        | 89.0%                                  | 90.2%  | 83.3%           |
| Union County WIB   | 100.0% | 102.7% | 103.6% | 101.4%   | 106.7%                       | 94.3%        | 121.8%                                 | 87.9%  | 115.9%          |
| WIB - Other  |        |        |        |  | CONTRACTOR STORY STORY STORY |              |  |        |                 |

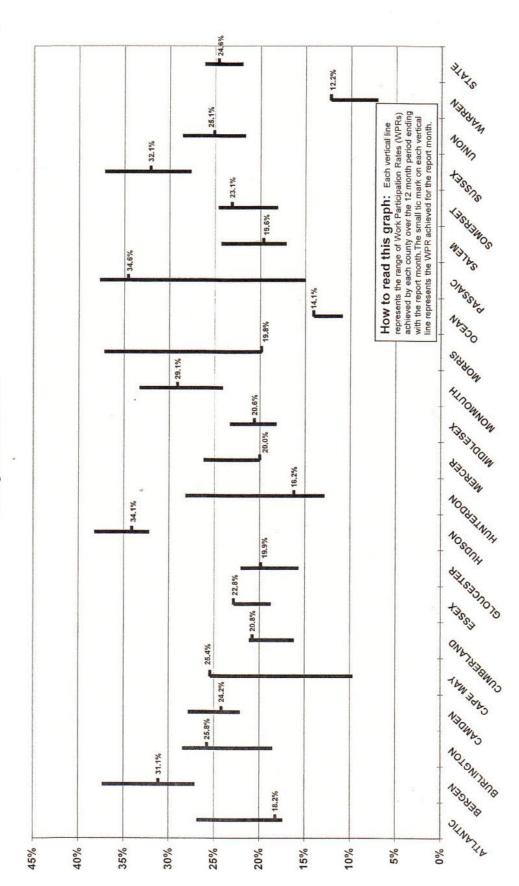
# **Individual Training Accounts Attendance**

| Training Field                             | Numbers |
|--|---------|
| Accounting/ Business Administration        | 12      |
| Administrative Assistant/ Microsoft Office | 28      |
| Architectural Design/ Drafting             | 5       |
| Building Maintenance                       | 1       |
| Chemical Technology                        | 1       |
| Child Development                          | 1       |
| Commercial Driver's License                | 169     |
| Cosmetology                                | 3       |
| Dental Assistant                           | 2       |
| Electrical Training                        | 2       |
| Emergency Medical Technician               | 2       |
| English as a Second Language               | 4       |
| Environmental Abatement                    | 1       |
| Food Service                               | 3       |
| Heating/Ventilation & Air Conditioning     | 7       |
| Human Inspection                           | 1       |
| Massage Therapy                            | 3       |
| Medical Assistant                          | 19      |
| Medical Billing Coding Administration      | 18      |
| Nurse Aide/ Patient Care Technician        | 73      |
| Paralegal                                  | 3       |
| Personal Training                          | 2       |
| Pharmaceutical Technician                  | 1       |
| Phlebotomy                                 | 5       |
| Plumbing                                   | 1       |
| Project Management                         | 8       |
| Registered Nurse                           | 1       |

| Security Officer Registration Act  | 3 |
|------------------------------------|---|
| Substance Abuse Counseling         | 5 |
| System Administration/ Programming | 9 |
| Welding                            | 7 |

New Jersey Department of Human Services

Work Participation Rates Achieved Over 12 Month Period Ending With JUNE 2014



Page 4

TABLE :

# **WORKFIRST NEW JERSEY PROGRAM YEAR 2013-2014**

| Contract<br># | Provider  | Program   | Cost        | Fund<br>Source | Level of<br>Service              | Contract<br>Period    |
|---------------|---|---|-------------|----------------|----------------------------------|-----------------------|
| 13031         | PASSAIC COUNTY<br>COMMUNITY COLLEGE                 | Industry Training<br>Project/<br>Project Learn              | \$440,640   | TANF/<br>GA    | 155                              | 7-1-13 to<br>6-30-14  |
| 13032         | PASSAIC COUNTY<br>BOARD OF SOCIAL<br>SERVICES       | TANF Career<br>Exploration Project                          | \$241,062   | TANF           | 276                              | 7-1-13 to<br>6-30-14  |
| 13033         | PASSAIC COUNTY<br>BOARD OF SOCIAL<br>SERVICES       | Intensive<br>Employability<br>Project                       | \$232,375   | TANF/<br>GA    | 150                              | 7-1-13 to<br>6-30-14  |
| 13034         | PASSAIC COUNTY<br>BOARD OF SOCIAL<br>SERVICES       | Comprehensive GA<br>Job Preparation<br>Program              | \$426,948   | GA             | 460                              | 7-1-13 to<br>6-30-14  |
| 13035         | PASSAIC COUNTY<br>BOARD OF SOCIAL<br>SERVICES       | GED Program   | \$304,115   | TANF/<br>GA    | 173                              | 7-1-13 to<br>6-30-14  |
| 13036         | GREATER PATERSON OIC                                | Telecommunications<br>Community Service<br>Training Project | \$125,000   | TANF           | 50<br>(5,000<br>annual<br>slots) | 7-1-13 to<br>6-30-14  |
| 13037         | PASSAIC COUNTY<br>COMMUNITY COLLEGE                 | Occupational Skills-<br>Computer Basics -<br>Up-County      | \$145,000   | TANF/<br>GA    | 35                               | 10-1-13 to<br>6-30-14 |
| 13038         | GREATER PATERSON OIC                                | Pre-Vocational<br>Program                                   | \$96,000    | TANF/<br>GA    | 120                              | 10-1-13 to<br>6-30-14 |
| 13039         | GREATER PATERSON OIC                                | Vocational<br>Program                                       | \$174,000   | TANF/<br>GA    | 60                               | 10-1-13 to<br>6-30-14 |
| 13040         | GARDEN STATE SCIENCE<br>AND TECHNOLOGY<br>INSTITUTE | Pre-Vocational<br>Introduction to Allied<br>Health          | \$80,000    | TANF/<br>GA    | 100                              | 10-1-13 to<br>6-30-14 |
| 13041         | GARDEN STATE SCIENCE<br>AND TECHNOLOGY              | Vocational- Medical<br>Assistant                            | \$145,000   | TANF/<br>GA    | 50                               | 10-1-13 to<br>6-30-14 |
| 13042         | ST. PAUL'S COMMUNITY DEVELOPMENT CORPORATION        | Pre Vocational<br>Healthcare Program                        | \$80,000    | TANF/<br>GA    | 100                              | 10-1-13 to<br>6-30-14 |
| 13043         | ST. PAUL'S COMMUNITY DEVELOPMENT CORPORATION        | Vocational<br>Healthcare Program                            | \$145,000   | TANF/<br>GA    | 50                               | 10-1-13 to<br>6-30-14 |
| 13044         | 4C'S OF PASSAIC<br>COUNTY                           | WFNJ Child<br>Development<br>Associate CDA                  | \$140,085   | TANF/<br>GA    | 45                               | 10-1-13 to<br>6-30-14 |
| 13045         | WORKFORCE<br>ADVANTAGE                              | Educational AWEP -<br>ESL                                   | \$146,250   | TANF           | 75                               | 10-1-13 to<br>6-30-14 |
| 13046         | WORKFORCE<br>ADVANTAGE                              | Educational AWEP -<br>ABE                                   | \$87,750    | TANF           | 45                               | 10-1-13 to<br>6-30-14 |
| 13047         | UNITED PASSAIC ORGANIZATION                         | ESL-UPO WFNJ<br>Program                                     | \$39,000    | TANF           | 20                               | 10-1-13 to<br>6-30-14 |
|               |   |   | \$3,048,225 |                | 1,964                            |                       |

# YOUTH PROGRAMS-WIA 2013-2014

| Contract # | Location | Provider  | Program  | Program<br>Cost | Fund<br>Source | Level of<br>Service | Contract<br>Period       |
|------------|----------|---|--|-----------------|----------------|---------------------|--------------------------|
| 13081      | Passaic  | Catapult<br>Learning, LLC                             | Career<br>Starters-<br>Passaic                 | 134,978         | WIA-<br>YOUTH  | 34                  | 10/1/13<br>to<br>6/30/14 |
| 13082      | Clifton  | Catapult<br>Learning, LLC                             | Career<br>Starters-<br>County-Wide             | 134,978         | WIA-<br>YOUTH  | 34                  | 10/1/13<br>to<br>6/30/14 |
| 13083      | Paterson | Paterson Public Schools/ Paterson Adult School        | New Jersey<br>Youth Corps                      | 135,000         | WIA-<br>YOUTH  | 45                  | 10/1/13<br>to<br>6/30/14 |
| 13084      | Paterson | New Jersey<br>Community<br>Development<br>Corporation | Paterson Great<br>Falls Youth<br>Build Program | 135,000         | WIA-<br>YOUTH  | 30                  | 10/1/13<br>to<br>6/30/14 |
| 14         |          | 5   |  | 539,956         |                | 143                 |                          |

# Workforce Learning Link Programs- 2013-2014

| Contract # | Provider   | Location | Program Cost | Fund Source |
|------------|--|----------|--------------|-------------|
| 13021      | Hispanic Multi-Purpose Service<br>Center               | Paterson | 47,336       | WLL         |
| 13022      | PACE-Paterson Public Schools/<br>Paterson Adult School | Paterson | 47,336       | WLL         |
|            |  |          | 94,672       |             |

# Characteristics of New Jersey's Insured Unemployed Passaic County 4th Quarter 2014

|  |           |         | der.                                 |           |         |
|--|-----------|---------|--------------------------------------|-----------|---------|
|  | Continued |         |                                      | Continued |         |
|  | Claims    | Percent |                                      | Claims    | Percent |
| Total Claimants                          | 12,163    |         |                                      |           |         |
| Gender                                   | 12.163    | 100.0   | Age of Claimant                      | 12,163    | 100.0   |
| Male                                     | 6,727     | 55.3    | Under 25                             | 1,281     | 10.5    |
| Female                                   | 5,436     | 44.7    | 25-34                                | 2,868     | 23.6    |
|  | -         |         | 35-44                                | 2,541     | 20.9    |
| Race                                     | 12,163    | 100.0   | 45-54                                | 2,717     | 22.3    |
| White                                    | 6,128     | 50.4    | 55-64                                | 2,043     | 16.8    |
| Black                                    | 2,082     | 17.1    | 65 and over                          | 591       | 4.9     |
| Asian                                    | 336       | 2.8     | Missing Data                         | 122       | 1.0     |
| Other                                    | 253       | 2.1     |                                      |           |         |
| Chose Not To Answer                      | 3,364     | 27.7    | Wages                                | 12,163    | 100.0   |
|  |           |         | Less than \$5,000                    | 312       | 2.6     |
| Ethnicity                                | 12,163    | 100.0   | \$5,000 - \$10,000                   | 2,210     | 18.2    |
| Hispanic                                 | 5,713     | 47.0    | \$10,001 - \$20,000                  | 3,686     | 30.3    |
| Non-Hispanic                             | 5,380     | 44.2    | \$20,001 - \$30,000                  | 2,213     | 18.2    |
| Chose Not To Answer                      | 1,070     | 8.8     | \$30,001 - \$40,000                  | 1,301     | 10.7    |
|  |           |         | \$40,001 - \$50,000                  | 846       | 7.0     |
| Educational Attainment                   | 12,163    | 100.0   | \$50,001 - \$60,000                  | 929       | 4.7     |
| Less Than High School                    | 2,837     | 23.3    | \$60,001 - \$70,000                  | 350       | 2.9     |
| High School Graduate                     | 5,299     | 43.6    | \$70,001 - \$80,000                  | 182       | 1.5     |
| Some College Including Associates Degree | 2,383     | 19.6    | \$80,001 & Over                      | 487       | 4.0     |
| Bachelors Degree and More                | 1,644     | 13.5    | Missing Data                         | 0         | 0.0     |
| Missing Data                             | 0         | 0.0     |                                      |           |         |
|  |           |         | Occupation                           | 12,163    | 100.0   |
| Selected Industries                      | 12,163    | 100.0   | Management                           | 737       | 6.1     |
| Agriculture, Forestry and Hunting        | 15        | 0.1     | Business and financial               | 396       | 3.3     |
| Mining                                   | 0         | 0.0     | Professional and related             | 1,147     | 9.4     |
| Construction                             | 868       | 7.4     | Services                             | 2,116     | 17.4    |
| Manufacturing                            | 983       | 8.1     | Sales and related                    | 785       | 6.5     |
| Trade, Transportation and Utilities      | 2,469     | 20.3    | Office and administrative support    | 1,592     | 13.1    |
| Information                              | 118       | 1.0     | Farming, fishing and forestry        | 36        | 0.3     |
| Financial Activities                     | 504       | 4.1     | Construction and extraction          | 226       | 8.0     |
| Professional and Business Services       | 2,464     | 20.3    | Installation, maintenance and repair | 499       | 4.1     |
| Educational and Health Servcies          | 1,318     | 10.8    | Production                           | 1,632     | 13.4    |
| Leisure and Hospitality                  | 892       | 7.3     | Transportation and material moving   | 2,193     | 18.0    |
| Other Services                           | 294       | 2.4     | Military                             | 46        | 0.4     |
| Public Administration                    | 147       | 1.2     | Missing Data                         | 7         | 0.1     |
| Unclassified                             | 957       | 7.9     |                                      |           |         |
| Missing Data                             | 1,104     | 9.1     |                                      |           |         |
|  |           |         |                                      |           |         |

Office of Research and Information

Department of Labor and Workforce Development

# **Workforce Investment Board of Passaic County**

200 Memorial Drive, Paterson, NJ 07505 (973) 569-4020 www.wibpc.org

Find Us on

